

Carole Hodges

Coach - Speaker - Consultant

Carole Hodges is certified as a Master Practitioner and Trainer of NLP and a DISC master. She has studied under many inspiring teachers and extensively trained in gender communication. She has coached corporate sales leaders and entrepreneurs since 1997. She provides training and communication coaching for entrepreneurs, managers, executives, business partners and copreneurs.



Carole grew up with business. As a teen she worked in her father's insurance agency. She noticed that salesmen each used their natural style to succeed. In business, she observed how focus, relationship and communication can make or break a business. Carole is an award-winning salesperson to Fortune 500 companies. As a product development manager she facilitated inter-departmental communication. She served as Exec. VP of the International Multimedia Telecommunications Consortium (IMTC).

Carole is the originator of the **YES Connection**. It takes **You, Energy and Strategy** to build success. YES is a step-by-step process which enables individuals to shift their focus and energy to achieve measurable results. If you have ever felt turned ON, you have experienced the YES Connection in action. Imagine being able to flip on your internal switch for successful sales, leadership, motivation and teamwork. Carole shows you how.

As a talented entertainer and accomplished singer, dancer and actress. She brings a sense of fun and drama to her presentations. She has performed in more than 30 musicals and plays.

Keynote and Workshop Topics Include:

- **Who Are Those People Anyway?**
- **Three Simple Steps to Get Anything You Want**
- **What You FEEL is What You Get**
- **Motivation = Flipping the Switch**

Audiences Include:

Worthwhile Referral Sources
Business Community Professional Network
Telecon National Trade Show
IMTC International Forum
E-Learning Conference
Life Tigers
Kiwanis

Great Expectations
Divorced Adults of St. Monica's
ZMA
Awaken the Passion
Conversations with Leon
American Jewish University